KHA Quality Webinar

Compassionate Conversations:
Navigating Palliative Care
Discussions

KHA Quality Team July 2025









Billie Delauder, DNP, MSN/RN, CPHQ, CPPS, HCAP-CMS, CFPS

KHA Quality Process Improvement Specialist

Nurse for almost 38 years, with over 18 years in healthcare quality/process improvement





Palliative vs End-of-Life

Palliative Care:

- Purpose
- Timing
- Scope
- Beneficiaries

End-of-Life Care:

- Purpose
- Timing
- Scope
- Beneficiaries





Navigating Palliative Care Discussions

Five Powerful Phrases:

- 1) "We're in a different place now."
- 2) "I'm worried that treatment will do more harm than good."
- 3) "Help me understand your priorities."
- 4) "Who else do you need input from?"
- 5) "Would a recommendation be helpful?"





Tools to Assist in Becoming "Conversation" Ready

Approach

- Exemplify
- Connect
- Engage
- Steward
- Respect

IHI Toolkit (it's free!)

- Process are in place
- Challenges



How to Talk to Your Patients about End-of-Life Care: A Conversation Ready Toolkit for Clinicians | Institute for Healthcare Improvement



"The Conversation" Project

What it is:

- Initiative by the Institute for Healthcare Improvement (IHI)
- Care wishes are exposed and respected
- Provides resources and tools
- Emphasizes aligning care with personal values

Achievements:

- Significant strides
- Reached millions of people
- National survey concerning comfort levels
- Expanding impact





Resources & Links

- theconversationproject.org
- theconversationproject.org-Kelton-Findings-Press-Release.pdf
- Crucial-conversations-through-end-life
- Conversation-ready-framework-improving-end-life-care
- 5 Simple Phrases to Transform Conversations | IHI
- Conversation Ready Toolkit for Clinicians | IHI



The Hard Conversation and How to Become Conversation Ready



Pikeville Medical Center

- Pikeville Medical Center, located in the heart of Eastern KY, is licensed for 348 bed and is home to Kentucky's only Level 2 Trauma center.
- We have the nation's largest Autism Center offering Applied Behavior Analysis (ABA) therapy.
- Eastern Kentucky's only Level 2 Advanced Neonatal Intensive Care Unit
- We have approximately 3,700 direct and contract employees and we employee 600 licensed medical providers.



Pikeville Medical Center

• We have 11 Centers of Excellence.

























Lawson Cancer Center

- 4 Medical Oncologist
- 3 Radiation Oncologist
- 1 Surgical Oncologist
- 2 Oncology Certified Nurse Practitioners
- 1 Radiation Nurse Practitioner
- 1 Registered Dietician
- In clinic lab
- 24 chemo suites
- 4 non-chemo infusion chairs
- 2 Varian TrueBeams w/BrainLab technology
- New 4D CT Scanner
- 15 bed in-patient oncology unit



Lawson Cancer Center

2024 Volumes

- 14,826 infusions
- 6390 Radiation Treatments
- 872 New Cancer Cases
 - Top 5 Cancers:
 - Trachea, bronchus, lung
 - Breast
 - Prostate
 - Colon
 - Bladder



Palliative Care Team

- Board Certified Physicians
- 1 Family Nurse Practitioner
- 1 Registered Nurse
- 1 Chaplain
- Palliative Care Team sees inpatient consults.
 - 532 consults in 2024
- Palliative Care Symptom Management Clinic at the Lawson Cancer Center.
 - 1593 patients seen in 2024



DID YOU KNOW?

- •90% of people will agree that having end-of-life discussion is important.
- •Only 27% actually have the conversation.



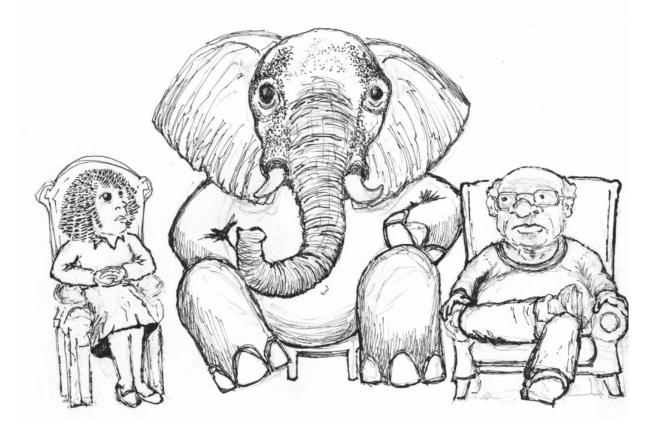
"Make the conversation about values. It's not about dying; it's about how you want to live."

-Tim Short, MD

Becoming Conversation Ready

- Thinking about death and dying can be difficult. Talking about it is usually very uncomfortable, at best.
- The positive effect of getting your affairs in order, or knowing the wishes of a loved one. can bring peace to the patient and their loved ones. It allows them to be able to focus on the little things and enjoy their remaining time together.

talk about it.



Becoming Conversation Ready



- Put your feelings and bias aside.
- Choose a private and comfortable setting
- Use clear, straight forward language, no medical terminology.
- Assess the patient's understanding of their condition.
- Practice active listening
- Ask permissions to facilitate open discussions about the patient's goals and desired medical care.
- These conversations should start early and be on-going.
- Acknowledge the difficulty.

Palliative Care....it's more than they think



Know the Difference Palliative Care vs Hospice

Palliative Care

- Focus: relieve suffering and improve quality of life. Can help you manage symptoms such as pain or side effects of treatment.
- Timing: Provided at any stage of a serious illness from diagnosis onward.
- Used alongside: curative or life prolonging treatments
- Goal: Improve quality of life for patient and their family. The ultimate goal is to help your patient live as well as possible for as long as possible

Hospice Care

- Focus: Providing comfort and support to individuals with a terminal illness, focus on endof-life care.
- Timing: Specifically for individuals with a terminal illness and usually with a life expectancy of 6 months or less.
- Curative treatments are stopped, and the focus shifts to comfort.
- Goal: Make patient as comfortable as possible during the final stage of life.

Assessing Understanding

- Ask the patient about their illness
- Be mindful of the patient's emotional state
- Make sure the patient is ready to have the conversation
- Be considerate of cultural and personal beliefs.

